Use Case: Sponsored Roaming

Empowering our partners with innovative solutions

OUR PARTNERS

Telecom26 is a global mobile service provider based in Switzerland. Through a comprehensive portfolio of connectivity solutions spanning voice, messaging, IoT and data, they deliver industry-leading uptime and performance. Their customers include enterprises and NGOs who rely on cross-border solutions, and the convenience of a single delivery partner.

OUR SOLUTIONS

Driven by a shared commitment to innovation, Telecom26 and VRS have partnered to provide secure, reliable connectivity across land, air and sea for over seven years. Leveraging our global footprint and innovative dual IMSI technology, we've helped our partners to expand both their B2B propositions and customer portfolio.
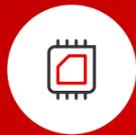
7+ years in partnership

Global roaming footprint

Dual IMSI technology

eSIM enabled

ACHIEVEMENTS

VRS Sponsored Roaming has enabled impressive wins for Telecom26. They've recently been named **global mobile connectivity provider** for a major bank in Asia, and expanded into the automotive industry for the first time. With Telecom26 solutions, hundreds of bank employees across 90 countries can now access the best available networks to deliver better customer service and operational efficiencies. Leveraging Vodafone's global roaming coverage and quality, Telecom26's featured product, Telematics eSIM Service, has been chosen to provide always-on connectivity for the cloud-based fleet management systems of GlobalmatiX.

Our successful partnership has delivered significant growth for Telecom26.

+17.5%
increase in
data roamers*

+178%
increase in
data usage*

*Feb-Jul 2021

In our customer's words:

"Our leadership in worldwide connectivity and coverage is supported through our long-term partnership with VRS, which helps us to bring new solutions to market. Telecom26 is delighted to have enabled eSIM solutions for our customers, benefitting our whole community and accelerating the long-term shift towards eUICC."

Nicola Berardocco, CEO of Telecom26

Telecom26

vodafone