We connect people all over the world

24 countries in which we have mobile operations

19 countries in which we have fixed operations

43 Partner Markets

- OpCos
- Partner Markets / Vodafone Americas
- Vodafone Business only
We build a digital future for everyone

**Vision**
We believe in the power of new communications networks and technology to transform our lives and our societies.

**Innovation**
We make technology work for people, families, businesses and communities.

**Inclusion**
Leaving no one behind, expanding access where it doesn’t exist, doing our part for a sustainable planet.
We believe in a present and a future that includes everyone – and we’re working hard to build it.

**Investment**
We’re working in partnership with leading technology innovators, governments, and other businesses to meet the challenge of building the infrastructure on which our digital future depends.
Every 24 hours, Vodafone customers:

- make **7.4bn minutes** of mobile calls
- stream the equivalent of **18.8bn songs** on their smartphones
- watch the equivalent of **2.3bn 3 minute HD videos** over their fixed broadband connections
- make **32m financial transactions** using M-Pesa
- are reunited with **3** missing cars thanks to Vodafone Automotive

1. Europe only
Europe’s largest 5G network

- Commercial services in 7 markets
- Roaming available in 5 markets
- Services live in 63 major cities
- 1000+ 5G cell sites
- 7 5G-compatible handsets available
One of the world’s leading converged operators

Mobile
The world’s 2nd largest mobile network
625m customers\(^1\)

Fixed
Fully converged networks across Europe
27m customers\(^2\)

TV
Europe’s second largest TV platform
22m customers\(^2\)

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1. Includes Vodafone Idea and other joint ventures
2. Includes Vodafone Ziggo
Europe’s fastest growing superfast network

54m households can access Vodafone’s superfast broadband

133m households, when wholesale agreements are taken into account

1. Includes VodafoneZiggo
Delivering content for customers across Europe

22m
TV customers in 10 markets

Cloud-based IPTV platform powered by AI

Voice activated TV available in Portugal and rolling out across Europe
M-Pesa provides financial freedom to millions of people in Africa

Launched in Kenya in 2007

396,000 agents

42m active customers

Available in 7 countries
World leading IoT platform

99m connected SIMs

36 countries covered by our IoT platform¹

8 ‘V by Vodafone’ consumer IoT markets

2.9 tonnes CO₂e saved per tonne generated by Vodafone IoT customers

¹ Includes partners and commercial agreements
Vodafone Business

- Trusted by more than 10m organisations around the world
- Sector expertise includes energy, agriculture, healthcare, retail, banking, insurance, manufacturing, automotive
- Global reach – fixed network points of presence in 74 countries

Helping businesses succeed in a digital world

...by connecting people, places and things
Our Exec Team

Nick Read
Chief Executive Officer

Margherita della Valle
Chief Financial Officer

Hannes Ametsreiter
CEO Vodafone Germany

Vivek Badrinath
CEO, Rest of the World

Aldo Bisio
CEO Vodafone Italy

António Coimbra
CEO Vodafone Spain

Ahmed Essam
Chief Commercial Operations Officer

Vinod Kumar
CEO Vodafone Business

Rosemary Martin
Group General Counsel

Joakim Reiter
Group External Affairs Director

Serpil Timuray
CEO Europe Cluster

Johan Wibergh
Chief Technology Officer

Leanne Wood
Chief Human Resources Officer
Group financial summary
Six months to 30 September 2019

€21.9bn  Revenue
4.50c   Dividend per share
€577m  Operating profit
€7.1bn  Adjusted EBITDA
£40bn  Market capitalisation (15 Nov 2019)
Our Purpose

We connect for a better future

Improving 1bn lives and halving our environmental impact by 2025

Digital Society
Investing in our Gigabit networks

Inclusion for All
Embracing everyone on our journey to a digital society

Planet
Lowering our environmental impact
Our aims: Digital Society

IoT Innovation
Connecting over 150m vehicles to make travel smarter

Gigabit Networks
Connecting over 350m people and businesses to make life better

Financial Services
Connecting 50m mobile money users to banking

Digital Society
Our aims: Inclusion for All

Connected She Can
Connecting 50m additional women in developing markets

Best Employer for Women
Connecting thousands of skilled women to new opportunities

Digital Skills
Connecting 10m young people to digital skills and upskilling the next generation

Inclusion for all
Our aims: Planet

Greenhouse Gas Emissions
Reducing our greenhouse gas emissions by 50%

Renewable Electricity
Purchasing 100% renewable electricity

Tackling e-Waste
Re-using, reselling or recycling 100% of our network waste
The future is exciting.

Ready?