

About Vodafone Group Plc

July 2020



We connect people all over the world

22

countries in which we
have mobile operations

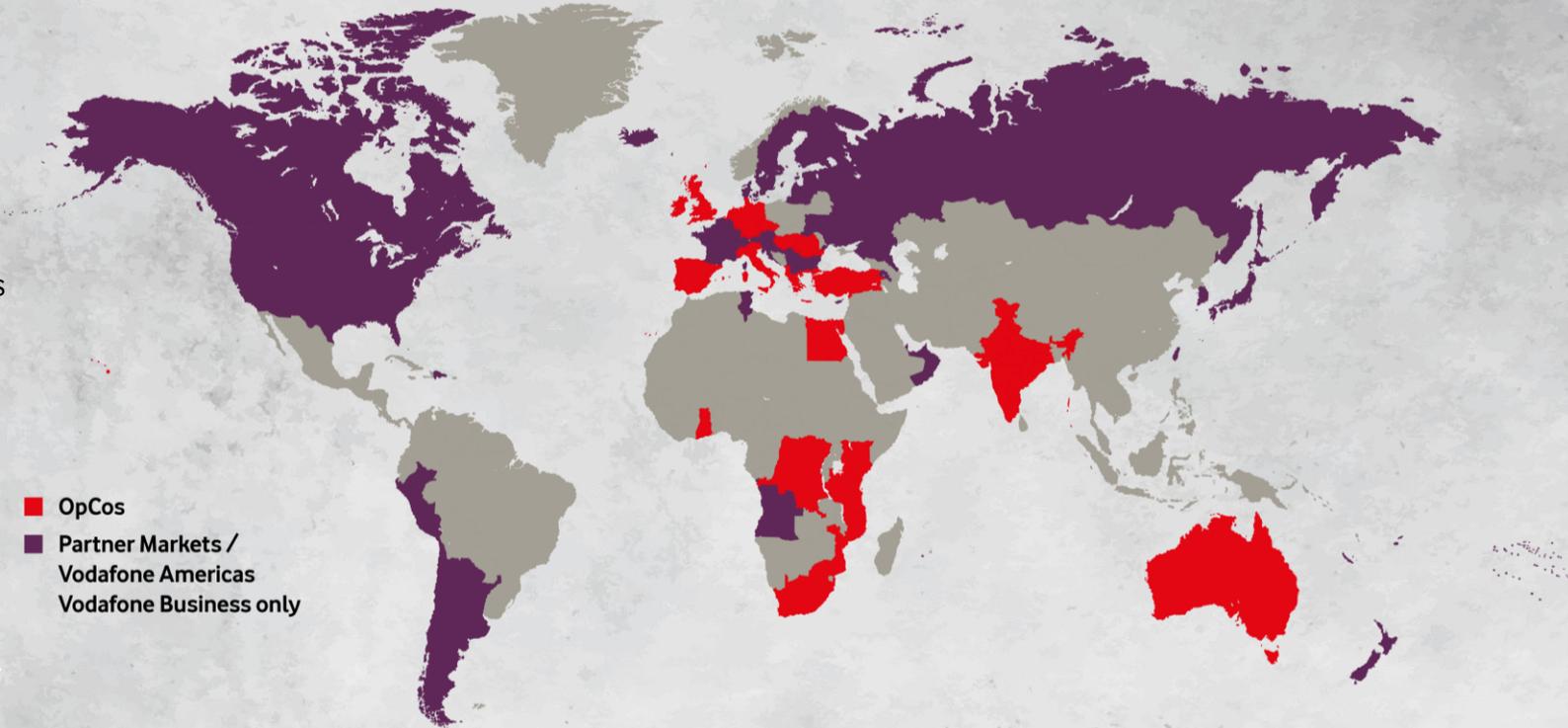
17

countries in which we
have fixed operations

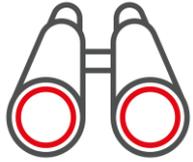
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Partner Markets

- OpCos
- Partner Markets /
Vodafone Americas
Vodafone Business only



We build a digital future for everyone



Vision

We believe in the power of new communications networks and technology to transform our lives and our societies



Innovation

We make technology work for people, families, businesses and communities



Inclusion

Leaving no one behind, expanding access where it doesn't exist, doing our part for a sustainable planet

We believe in a present and a future that includes everyone – and we're working hard to build it



Investment

We're working in partnership with leading technology innovators, governments, and other businesses to meet the challenge of building the infrastructure on which our digital future depends



Every 24 hours, Vodafone customers:

- make **7.4bn minutes** of mobile calls
- stream the equivalent of **18.8bn songs** on their smartphones
- watch the equivalent of **2.3bn 3 minute HD videos** over their fixed broadband connections¹
- make **32m financial transactions** using M-Pesa
- are reunited with **three** missing cars thanks to Vodafone Automotive



One of the world's leading converged operators

Mobile

One of the world's largest
mobile networks

300m+ customers¹

Fixed

Our NGN network
is Europe's largest

136m households²

TV

Europe's second largest
TV platform

22m customers²

1. Includes joint ventures

2. Includes Vodafone Ziggo



Europe's largest 5G network

- 5G markets with roaming
- 5G markets
- 5G trials

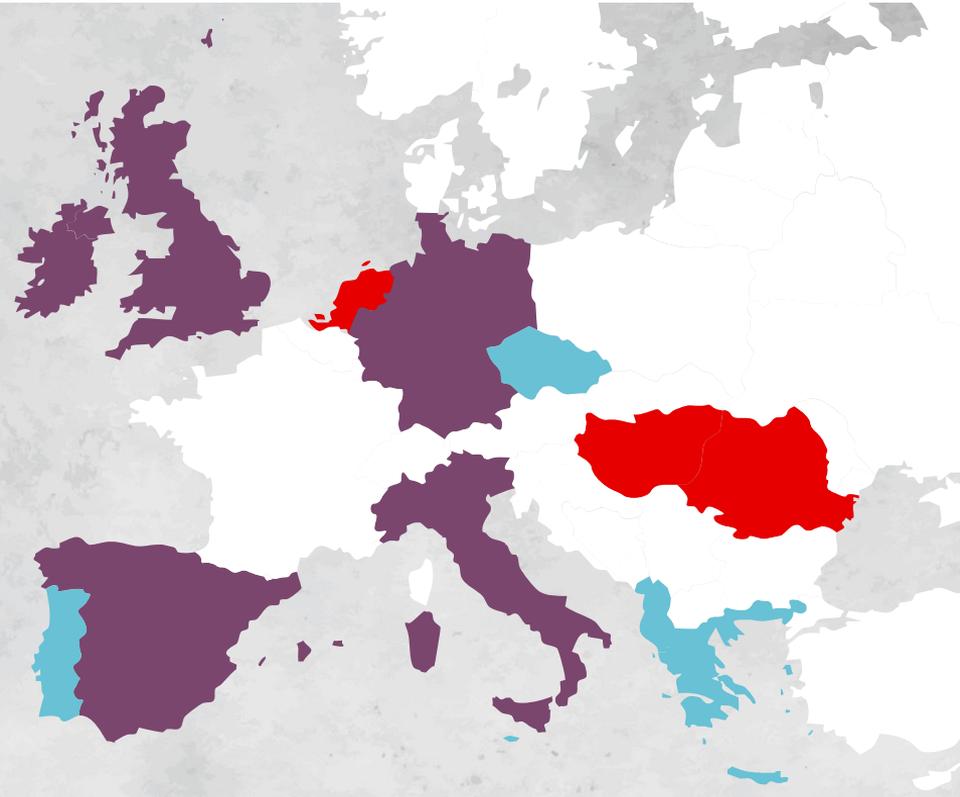
Commercial services in **8** European markets*

Roaming available in **5** markets

Services live in **97** major cities

1000+ 5G cell sites

7 5G-compatible handsets available



**Vodacom 5G services also now active in South Africa*



Europe's fastest growing superfast network

32m

households can access Vodafone's
superfast Gigabit broadband¹

136m

households, when wholesale
agreements are taken into account¹

1. Includes VodafoneZiggo

Allianz 



Delivering content for customers across Europe

22m

TV customers in 10 markets¹

Cloud-based IPTV platform
powered by AI

Voice activated TV available
in **Portugal** and rolling out
across Europe



¹ Includes VodafoneZiggo
C2 General

M-Pesa provides financial freedom to millions of people in Africa

Launched in Kenya in

2007

396,000

agents

42m

active customers

Available in

7 countries



World leading IoT platform

103m

connected SIMs

8

'V by Vodafone'
consumer IoT markets

39

countries covered by our
IoT platform¹

2.9 tonnes

CO₂e saved per tonne generated
by Vodafone IoT customers

1. Includes partners and commercial agreements



Vodafone Business



Trusted by more than **10m** organisations around the world



Sector expertise includes : energy and utilities, logistics and transport, insurance, automotive, retail and manufacturing.



Global reach – fixed network points of presence in **74** countries

Helping businesses succeed in a **digital world**



...by connecting **people, places** and things



Our Executive Team



Nick Read
Chief Executive Officer



Margherita della Valle
Chief Financial Officer



Hannes Ametsreiter
CEO
Vodafone Germany



Aldo Bisio
CEO
Vodafone Italy



António Coimbra
CEO
Vodafone Spain



Ahmed Essam
Chief Commercial
Operations Officer



Nick Jeffery
CEO
Vodafone UK



Shameel Joosub
CEO
Vodacom Group



Vinod Kumar
CEO
Vodafone Business



Rosemary Martin
Group General
Counsel



Joakim Reiter
Group External
Affairs Director



Serpil Timuray
CEO
Europe Cluster



Johan Wibergh
Chief Technology
Officer



Leanne Wood
Chief Human
Resources Officer



Vivek Badrinath
CEO,
European TowerCo



Group financial summary

12 months to 31 March 2020

€37.9bn

Revenue

9c

Dividend per share

€4.09bn

Operating profit

€14.9bn

Adjusted EBITDA

£35bn

Market capitalisation
(29 May 2020)



Our Purpose



Digital Society
Investing in our
Gigabit networks



Inclusion for All
Embracing everyone
on our journey to a
digital society

**We connect
for a better future**

Improving 1bn lives
and halving our
environmental
impact by 2025



Planet
Lowering our
environmental
impact



Our aims: Digital Society



Digital Society

5G

Gigabit Networks
Connecting over
350m people and
businesses to make
life better



IoT Innovation
Connecting over
150m vehicles to
make travel smarter



m-pesa

Financial Services
Connecting 50m
mobile money users
to banking

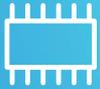


Our aims: Inclusion for All

Connected

She Can

Connected She Can
Connecting 50m additional women in developing markets



Digital Skills
Connecting 10m young people to digital skills and upskilling the next generation



Inclusion for all



Best Employer for Women
Connecting thousands of skilled women to new opportunities



Our aims: Planet



Renewable Electricity
Purchasing 100%
renewable
electricity



Greenhouse Gas Emissions
Reducing our greenhouse
gas emissions
by 50%

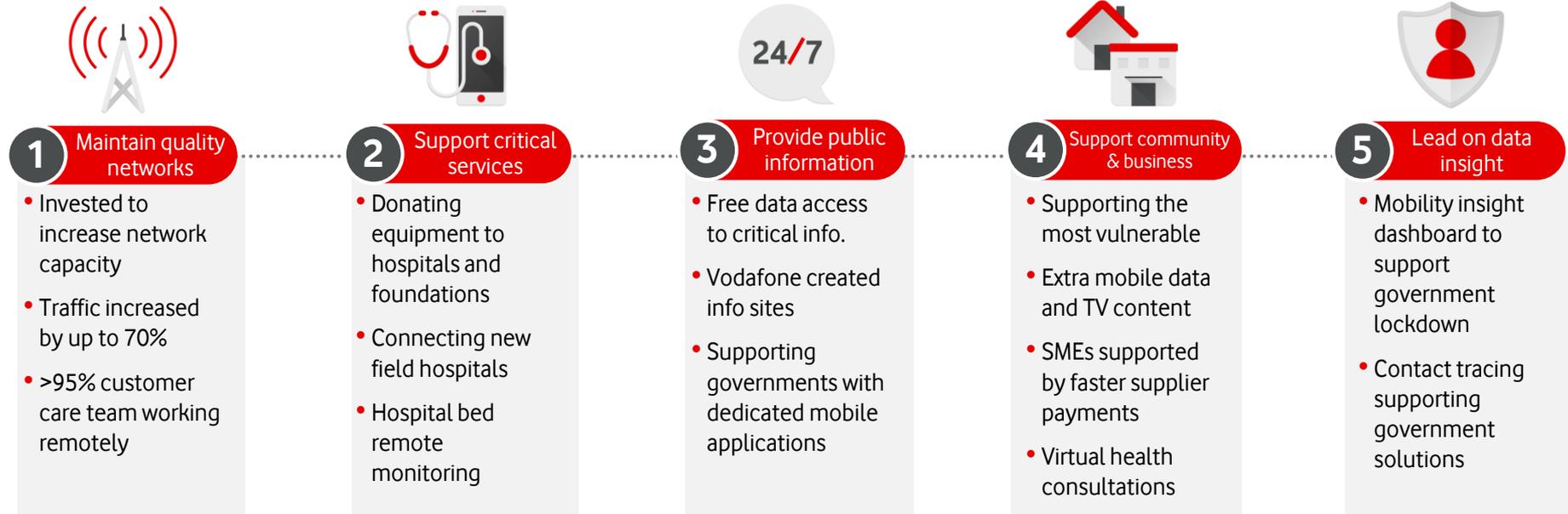


Tackling e-Waste
Re-using, reselling
or recycling 100%
of our network
waste



COVID-19: comprehensive and coordinated external Vodafone response

Five-point plan to deliver critical national digital infrastructure to keep families connected, to enable business to operate, students to learn, health care to be delivered and governments to provide critical services

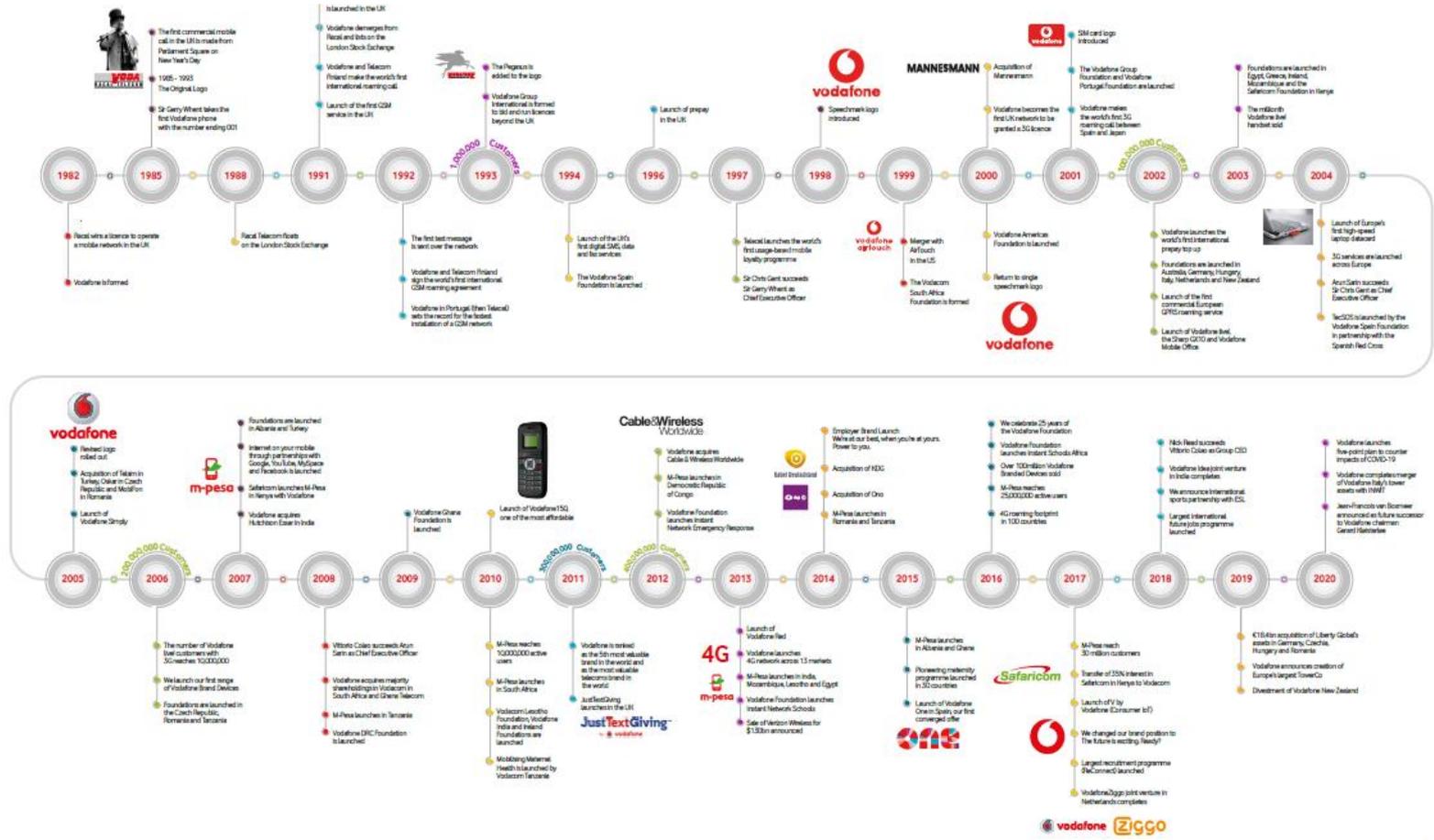


Supporting response & recovery with total donations* of ~€100 million reaching 78 million customers

*Direct contributions and services-in-kind



History of Vodafone Group





The future is exciting.

Ready?

