Vodafone Group Plc

Interim Results

for the six months ended 30 September 2006

14 November 2006

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Arun Sarin, Chief Executive

14 November 2006

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Contents

Highlights of the first half

First half results show progress

- Proportionate organic mobile revenue growth of 6.0%
- Proportionate organic EBITDA margin down 0.1% year on year[1]
- Capex and underlying cashflow in line with expectations

Executing on our strategy

- Ongoing rollout of Vodafone At Home and Vodafone Office
- Progress on key cost reduction initiatives – IT AD&M, EITO, network sharing, overheads
- Broadband deals struck in UK, Germany and Italy
- Portfolio management – sale of Proximus to Belgacom
- Performance of recent acquisitions – Turkey results well ahead of acquisition plan

[1] Includes impact of £41m one-off restructuring costs

Highlights of the first half

Customer franchise strengthened

- 12.0m net new organic proportionate customers
- Over 191m proportionate mobile customers worldwide
- Competitive pricing following several key tariff refreshes
- Innovative customer propositions such as Vodafone Passport, Family plans and Vodafone At Home
- 10.9m 3G devices, including 1m Vodafone Mobile Connect data cards

Full year in line with expectations

- Full year effective tax rate expected around 30%, lower than previously indicated
- Longer term effective tax rate now expected to be in the low 30s% vs. mid 30s%
- Revenue and margin guidance maintained
- Reported cashflow guidance increased from £4.0-4.5bn to £4.7-5.2bn
- Announced interim dividend 2.35p per share - targeting 60% payout ratio for full year

Group results

Continuing operations	H1 06/07	Growth[2]
Proportionate customers	191.6m	13.9%
Proportionate mobile revenue	£21.3bn	6.0%
Proportionate mobile EBITDA margin	40.7%	(0.1pp)
Adjusted operating profit[1]	£5.1bn	7.4%
Reported operating loss	£(3.0)bn	n/a
Free cash flow[1]	£3.0bn	(9.1%)
Adjusted EPS[1]	5.98p	17.7%

1 Excludes impairment losses of £8bn, non-recurring amounts related to business acquisitions and disposals, changes in fair value of equity put options and net foreign exchange gains and losses

2 Year-on-year proportionate growth and adjusted operating profit measures disclosed on an organic basis

Focus on regional performance H1 06/07

	Contribution to proportionate EBITDA	Proportionate mobile organic revenue growth	Proportionate mobile organic EBITDA margin change
Europe	54.7%	0.6%	(1.0)pp
EMAPA	41.9%	13.7%	1.3pp
EMAPA subsidiaries and JVs	11.3%	18.6%	0.4pp
US	20.1%	18.2%	1.6pp
Other associates and investments	10.5%	(0.1%)	2.0pp

Europe: Italy and Spain

Italy

- Multiple SIM environment
  - 1.1m net adds in Q2
- Successful summer campaign
  - Q2 outgoing minute volumes up 18.1% YoY
  - Q2 underlying service revenue growth 4.3% YoY
- Successful launch of Vodafone Casa
  - 0.4m customers as at 30 September
  - DSL partnership with Fastweb
- Margins remain under pressure

Spain

- 44% market share of net additions in Q2
- Driving fixed to mobile substitution
  - Q2 outgoing minute volumes up 36.9% YoY
  - >50% of minutes now on mobile
  - 25-30% of enterprise customer base using Vodafone Oficina
- Robust service revenue growth
  - underlying growth of 19.9% in Q2
- Well set to meet new challenges
  - MVNOs
  - termination rate cuts
  - fourth operator

Europe: Germany and UK

Germany	UK
• Contract focus on refresh of minute bundles, Vodafone Zuhause and 3G - new Combipackages and Vodafone Superflat - 1.4m Vodafone Zuhause customers and DSL launch with Arcor • Prepaid usage driven by open end and Call Ya Comfort - prepaid ppm down 42% YoY; but MOU up 39% YoY in Q2 • Lower H2 margins - tariff refresh launched 16 October - consistently in the market in H2	• Executing in the market - free weekends – 1 July - contract tariff refresh – 1 September - prepaid tariff refresh – 1 October - family plans – 1 November • Continued strength in enterprise - customer market share up 3pp to 46% - ongoing revenue growth YoY of 3.1% in H1 • Regained competitiveness will lower margins in H2 - right strategy for longer term value creation - consistently in the market in H2

EMAPA

US[1]	EMAPA[2]
• 1.9m net additions in Q2, 0.5m more than nearest competitor - customer base now 56.7m • Largest US wireless company based on total revenue • Q2 ARPU increased to $53.1 - data revenues nearly doubled; now 13.5% of service revenue • Industry leading churn rates • Verizon Wireless represented 19.7% of Group operating profit in H1	• EMAPA subsidiaries and JVs organic service revenue grew at 18.6% • Existing businesses performing well - service revenue growth in Egypt 40.2%, Romania 30.9% and South Africa 20.2% • Driving growth through penetration - organic proportionate growth in average customers of 25.1% • Organic EBITDA margins stable due to scale benefits offsetting price declines

1 Source: Verizon data
2 EMAPA countries excluding the US

HSDPA – now launched in 20 markets[1]

2G	3G/ WCDMA	3G Broadband/ HSDPA	HSUPA/ HSDPA evolution
Near 100% coverage	Around 60% coverage	Reaching 3G coverage levels by mid 2007	From 2007 onwards

Wireless broadband connectivity

- Initial focus on business customers
- Built-in 3G broadband launched in major European markets
- Partnerships with Acer, HP, Dell, Lenovo
- 6 3G Broadband Consumer handsets from Motorola and Samsung available for Christmas
- Key enabler for applications such as advertising and PC/ Mobile integration

1 As at 14 November 2006, including subsidiaries, joint ventures, affiliates and partner markets

Delivering on our five key strategic objectives

1. Revenue stimulation and cost reduction in Europe
2. Deliver strong growth in emerging markets
3. Innovate and deliver on our customers' total communications needs
4. Actively manage our portfolio to maximise returns
5. Align capital structure and shareholder returns policy to strategy

1 Revenue stimulation in Europe – driving fixed to mobile substitution

Focused revenue stimulation campaigns across Europe

Large minute bundles	Around 5m[1] voice bundles in Germany
Prepaid to contract migration	Contract share now 54% in Spain, nearly 7% higher than 2 years ago
Roaming	Strong usage on Vodafone Passport from new and existing customers is offsetting 50% price declines
Targeted promotions	Summer promotion had 2.8m customers driving higher revenue in Italy
Innovative offers	Free weekends prepaid offer in UK had 1m registered customers in first 3 months
Family plans	UK follows Greece to offer tariffs with free calls within a family group

Targeting 1% out-performance on revenue market share by FY07/08[2]

1 As at 30 September 2006
2 Versus established principal competitors versus FY04/05

1 Cost reduction – a core element of Europe's strategy

Local and regional scale efficiencies – focused programmes

Outsourcing	IT application development and maintenance contract signed with IBM and EDS to reduce unit costs by 25-30% within 3-5 years
Network sharing	2 and 3G network sharing in Spain, exploring network sharing with T-Mobile in Czech Republic
Shared services	Regional IT data centre consolidation to deliver savings of 25-30% within 2-3 years – 6 months ahead of plan
Supply chain	Huawei in Spain; Network SCM annual savings of around 8% of £3.3bn external network spend within 2 years
Reduced overheads	Reduction of over 500 FTEs in Group functions

Europe: 10% capex to sales in FY07/08 and broadly stable opex FY05/06 to FY07/08[1]

1 All figures relate to the Europe region and common functions adjusted to exclude business restructuring costs and the results of Sweden

2 EMAPA – priorities and recent results

Priorities	Recent acquisitions H1 FY07 insights
• Deliver high performance in controlled businesses • Maximise shareholder returns in Affiliates • Leverage measurable synergy benefits from scale and scope • Outperform acquisition business cases	Romania and Czech Republic[1] • 31% and 14% service revenue growth in Romania and Czech Republic respectively • Both businesses performing ahead of plan Turkey • Integration well ahead of plan • EBITDA margin improved from planned high single digits to over 20% in H1 South Africa[1] • 21% service revenue growth • Leading HSDPA product roll out India • 59% mobile revenue growth year on year[1] • Bharti Airtel share price now trading up 50% since acquisition 12 months ago

6 December - EMAPA Investor Day

1 Revenue growth reflects year on year H1 growth ignoring ownership changes by Vodafone in the period

2 Turkey – well ahead of plan

Acquisition plan H1 06/07	Actual result H1 06/07
• <10.5m customers • £266m revenue • High single digits EBITDA margin • Capex £88m	• >12m customers • £283m revenue • >20% EBITDA Margin • Capex £35m
• Good ongoing momentum in customer growth - multi-SIM environment • Revenue driven by customer growth	• Higher margins driven by - higher on-net traffic - lower acquisition and retention - higher visitor mix in H1 - <20% full year margin expected • Greater procurement savings on capex - favourable pricing - some spend pre-acquisition - some deferral into H2

3 Mobile Plus strategy – execution

Phase I: Fixed Mobile Substitution (FMS) → **Phase II:** FMS + DSL → **Phase III:** Total Communications Solution

Vodafone At Home and Vodafone Office	DSL
• Vodafone At Home launched in Germany, Italy, UK, Greece, Portugal and Hungary - over 1.7m customers using Vodafone Casa in Italy and Vodafone Zuhause in Germany - 3 further OpCos to launch by March 07 • Vodafone Office services launched in 11 countries - Vodafone Wireless Office in 11 countries, 1.8m customers - DSL services launched in 3 countries	• Recent announcements - In Italy with Fastweb – launch 2 October - In Germany with Arcor – launch 16 October - In UK with BT – launch 8 January 2007 • Infrastructure light, wholesale arrangements • Complement to Vodafone At Home services • Local execution will differ market to market

3 Mobile Plus strategy

Develop integrated mobile and PC offerings

- Make services such as IM, e-mail and address books easier to use across PCs and mobile
- Encourage greater networking of communication services between PC and mobile customer communities through integrated services

Create mobile advertising revenue stream

YAHOO!

- Vodafone and Yahoo! planning to work together in the UK
  - Deliver mobile display advertising to advertisers
  - Offer customers subsidised or free content

4 Portfolio Management

Mobile strategic and financial criteria

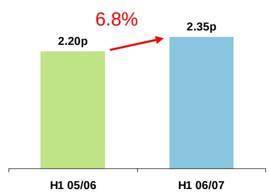
- Consolidate presence in local/ regional markets
- Preference for control
- Ability to exert significant influence in minority investments
- IRR to exceed local risk adjusted cost of capital by at least 200bp
- ROIC to exceed local risk adjusted cost of capital within 3-5 years
- Execute Mobile Plus strategy predominantly on an infrastructure light basis

Recent activity

- Sale of Japan for £8.9bn completed 27 April
- Purchase of assets of Telsim in Turkey for $4.7bn completed 24 May
- Sale of 25% stake in Proximus, Belgium
  - 7.2x FY06/07 EV to EBITDA
  - net cash proceeds of €2bn
  - completed 3 November
  - long term Partner Network agreement
- Tender offer for an additional c.5% stake in Vodafone Egypt
  - Cost of approximately £100m
  - increases exposure to high growth markets
  - takes ownership to around 55%

5 Returns and capital structure

Dividends



- Interim dividend 2.35 pence per share
- 60% target payout of full year adjusted earnings per share
- Annual dividend growth to be in line with adjusted earnings per share growth

Credit rating

- Targeting low single A Group credit rating

Return of capital

- B share return of £9bn in August 06
- Ongoing buybacks cease

Balance sheet

- 30 September net debt of £20bn

Regulation update

Termination rates	Roaming	Spectrum	Mobile access
• Ongoing reviews • Ofcom (UK) review important – Broadly flat over 4 years – Recognises investment in 3G – Removes most of asymmetry between operators • SMS termination rate regulation likely in EU over coming years	• Debate on EU proposals to regulate ongoing until at least mid 2007 • Wholesale regulation remains likely • Active debate around retail regulation • Vodafone Passport delivering 50% price reduction • Roaming revenue up 1.8% year on year	• Central part of EU review of regulation over next year • UMTS900 re-farming likely to be resolved in 2007 • Preparations for 3G extension band (2.4GHz) auctions during 2007/08	• Access reviews now completed in all EU markets • MVNO obligations in Spain and Malta only

Impact of regulation broadly consistent with expectations

Outlook for FY 06/07

Proportionate organic mobile revenue growth	5% to 6.5%
Proportionate organic mobile EBITDA margin	Around 1pp lower
Free cash flow before tax settlements	£5.2 – 5.7bn
Expected tax settlement and interest	£0.5bn
Reported free cash flow	£4.7 – 5.2bn
Capitalised fixed asset additions	£4.2 - 4.6bn

Summary – first half

First half results show progress

+

Executing on our strategy

+

Customer franchise strengthened

+

Full year in line with expectations

Vodafone Group Plc
Interim Results

Andy Halford, Chief Financial Officer
14 November 2006

vodafone

Summary

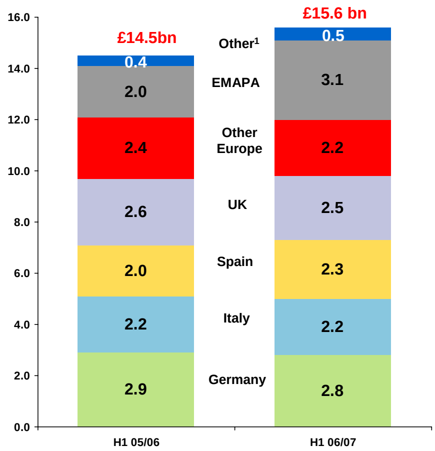
	Six months to 30 September			
	2006 £m	2005 £m	Increase %	Organic %
Revenue	15,594	14,548	7.2	4.1
Adjusted operating profit	5,141	4,782	7.5	7.4
Net financing costs	(417)	(224)		
Tax	(1,220)	(1,282)		
Minority interests	(63)	(39)		
Adjusted profit for the period	3,441	3,237	6.3	
Impairment losses	(8,100)	(515)		
Discontinued operations - Japan	(494)	185		
Other adjustments[1]	48	(132)		
(Loss)/profit for the period	(5,105)	2,775		
Adjusted EPS	5.98p	5.08p	17.7	

[1] Includes other income and expense, non-operating income and expense and fair value movements on put rights and similar arrangements

Revenue

	Six months to 30 September	
	2006 £m	Organic %
Germany	2,827	(3.4)
Italy	2,174	(3.4)
Spain	2,268	14.7
UK	2,549	(0.7)
Other Europe	2,216	0.2
Intra-segment revenue	(204)	-
Total Europe	11,830	0.6
EMAPA	3,075	20.8
Other	792	13.8
Inter-segment revenue	(103)	-
Total revenue	15,594	4.1

Sources of revenue

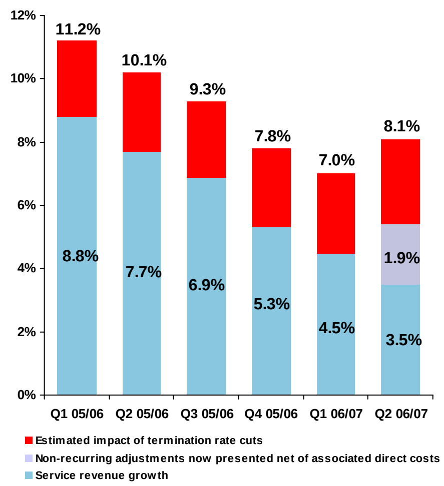


[1] Includes inter-segment revenue eliminations

Service revenue

	Six months to 30 September 2006 £m	Organic %
Voice:		
Outgoing	7,716	5.5
Incoming	2,287	(6.2)
Other	1,367	1.2
Total voice	11,370	2.4
Messaging	1,786	6.3
Data	650	30.0
Fixed line and DSL	726	14.0
Total service revenue	14,532	4.4

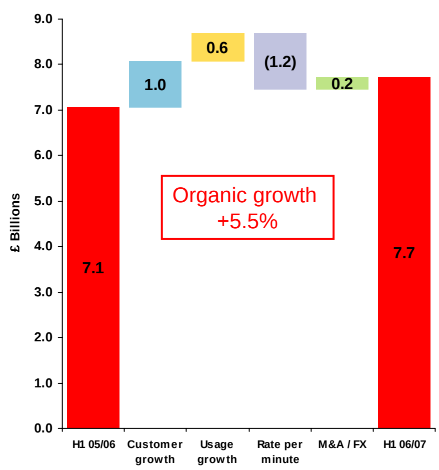
Organic mobile service revenue growth[1]



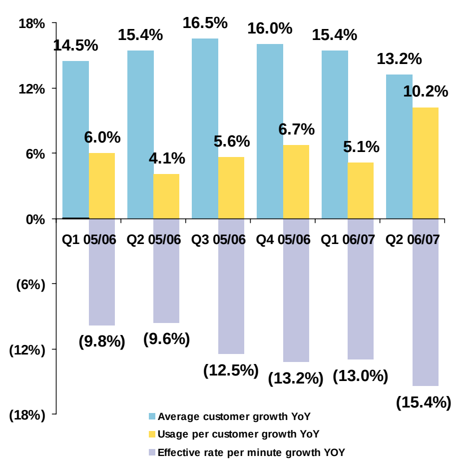
[1] Excludes fixed line and DSL revenues

Outgoing voice revenue

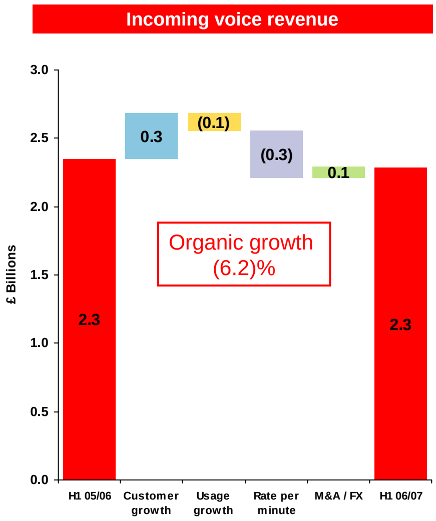
Outgoing voice revenue

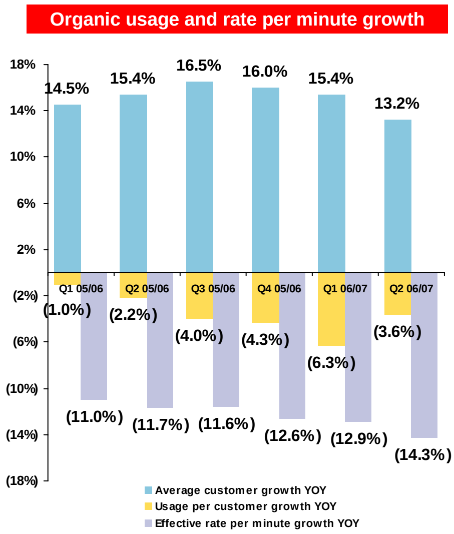


Organic usage and rate per minute growth

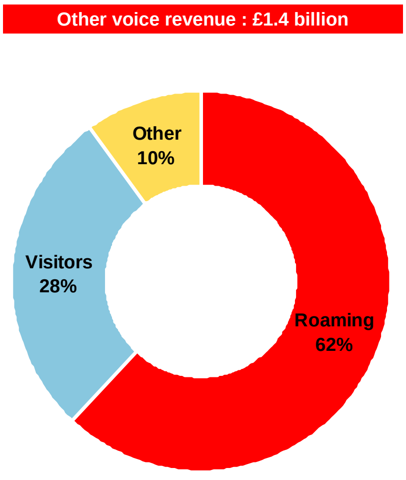


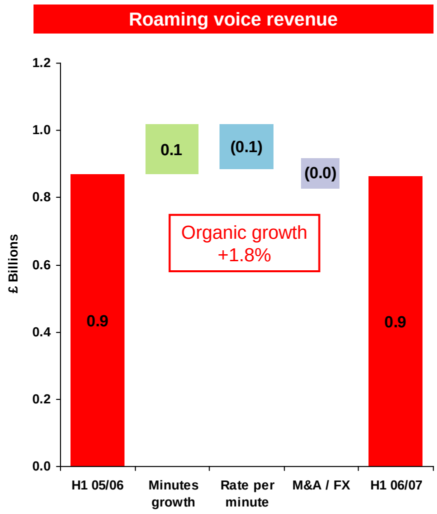
Incoming voice revenue





Other voice revenue

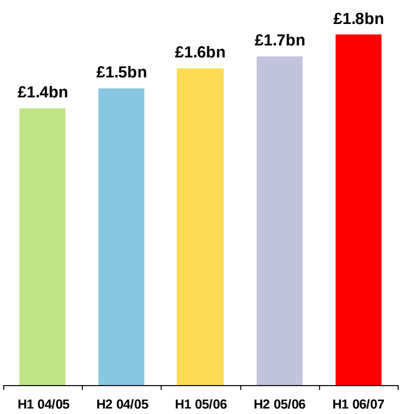




Messaging and data revenues

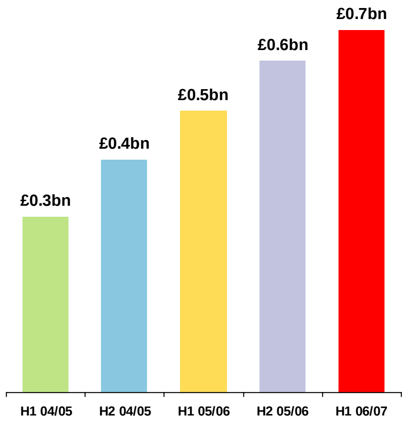
Messaging revenue[1]

+6.3% Organic growth



Data revenue[1]

+30.0% Organic growth

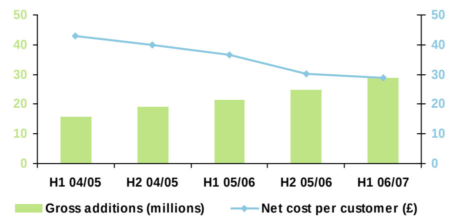


[1] Messaging and data revenues prior to 31 March 2006 have been adjusted to include messaging content revenue as data rather than as messaging as previously reported

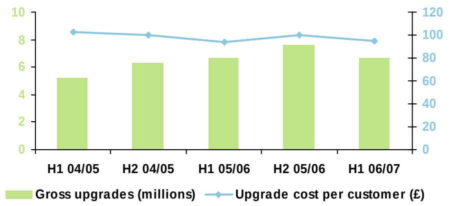
Costs and EBITDA margin

	Six months to 30 September	
	2006 £m	Organic %
Interconnect costs	(2,354)	1.8
Other direct costs	(1,249)	10.5
Acquisition costs	(878)	4.8
Retention costs	(715)	(0.6)
Operating expenses	(3,341)	8.1
Other revenue	247	(3.1)
	(8,290)	5.7
EBITDA margin	40.0%	-0.5pp

Mobile net acquisition costs[1]



Mobile net retention costs[1]



[1] Stated net of acquisition and retention revenues and excludes fixed line operations

European cost targets

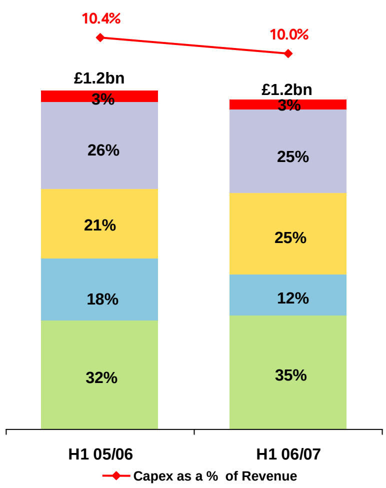
Operating expenses[1]

Initiatives per area	
IT & SP	• EITO
Network	• SCM activities • Reduced Group overheads and employee costs • Network sharing • Access transmission
Marketing & Sales	• Publicity • Distribution • Retail cost • Reduced Group overheads
Customer Care	• Tiering of services • Off-shoring / outsourcing
Other	• ERP • Property • Reduced Group overheads

[1] All figures relate to the Europe region and common functions adjusted to exclude business restructuring costs and the results of Sweden

European cost targets

Fixed asset additions[1]



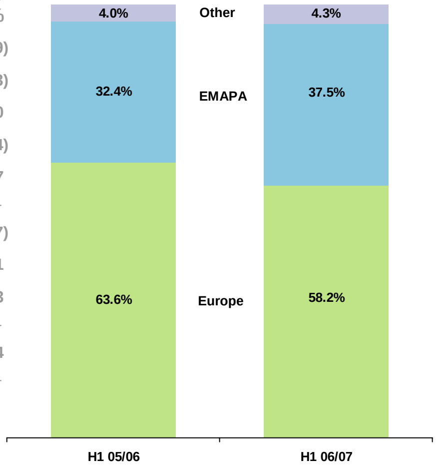
Initiatives per area	
Other	
IT & SP	• Outsourcing ADM • EITO • IT SCM
Transmission	• Replacing leased lines with self-build access - dark fibre/microwave • Capacity expansion to support 3G and HSDPA
2G Radio	• Lower requirements due to 3G roll out
3G Radio	• Lower on-going 3G capex once coverage target reached • Network sharing • Network SCM

[1] All figures relate to the Europe region and common functions adjusted to exclude the results of Sweden

Adjusted operating profit[1]

Six months to 30 September	2006 £m	Organic %
Germany	724	(6.9)
Italy	839	(9.3)
Spain	585	10.0
UK	318	(0.4)
Other Europe	528	2.7
Total Europe	2,994	(2.7)
EMAPA	1,928	26.1
Other	219	12.3
Total	5,141	7.4

Sources of adjusted operating profit



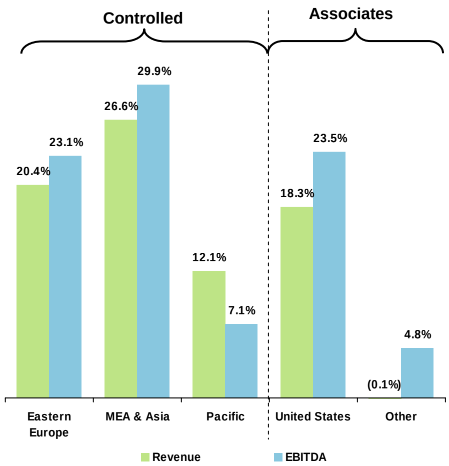
[1] Excludes impairment losses and other income and expense.

EMAPA results

Adjusted operating profit[1]

Six months to 30 September	2006 £m	Organic %
EMAPA Controlled	523	31.9
Verizon Wireless	1,015	33.7
Other Associates	390	0.3
Total	1,928	26.1

Organic revenue & EBITDA growth[2]



[1] Excludes impairment losses and other income and expense. Under IFRS, associate mobile operating profit is stated after net financing costs, tax and minority interests
[2] Revenue and EBITDA growth calculated on a statutory basis for controlled regions and on a proportionate basis for Affiliates

Tax

	Six months to 30 September	
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Revenue	15,594	14,548
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Adjusted profit for the period	3,441	3,237
Impairment losses	(8,100)	(515)
Discontinued operations - Japan	(494)	185
Other adjustments[1]	48	(132)
(Loss)/profit for the period	(5,105)	2,775
Adjusted EPS	5.98p	5.08p

- Full year rate of c.30%
- Longer-term rate in low 30s
- Updated settlements payment profile

[1] Includes other income and expense, non-operating income and expense and fair value movements on put rights and similar arrangements

Free cash flow

Continuing operations:	Six months to 30 September		
	2006 £m	2005 £m	Increase %
Net cash flows from operations before tax	6,057	5,925	2.2
Capital expenditure	(2,036)	(2,164)	(5.9)
Operating free cash flow	4,021	3,761	6.9
Taxation	(1,217)	(698)	74.4
Net interest paid	(186)	(165)	12.7
Dividends received & other	337	354	(4.8)
Continuing operations total	**2,955**	**3,252**	(9.1)
Japan	(8)	443	-
Total free cash flow	2,947	3,695	(20.2)

- £2.9bn in H1 06/07
- One-off tax payments
- £4.7 - £5.2bn full year

Net debt

	Six months to 30 September	
	2006 £m	2005 £m
Free cash flow	**2,947**	**3,695**
Acquisitions & Disposals	4,858	(2,550)
Group dividends	(2,315)	(1,382)
B Shares	(9,027)	-
Share purchases	(43)	(2,750)
Other	1,184	(11)
Net debt increase	(2,396)	(2,998)
Opening net debt	(17,833)	(11,095)
Closing net debt	(20,229)	(14,093)

Acquisitions:

- Turkey £2.5bn

Disposals:

- Japan £7.4bn

Total net proceeds £4.9bn

Summary

In-line first half performance

+

Full year revenue and EBITDA guidance unchanged

+

Lower second half EBITDA margins year-on-year

+

Progress on cost initiatives

+

Lower effective tax rates

Forward-Looking Statements

This presentation contains "forward-looking statements" within the meaning of the US Private Securities Litigation Reform Act of 1995, in particular with respect to: expected medium to long term effective tax rates applicable to the Group; expected cost savings in the medium term; expected levels of capital expenditure and operating expenditure; and expected revenue and mobile revenue growth, cash-flow, dividend, EBITDA margin, tax settlement and interest amounts and capitalised fixed asset additions for the financial year ending 31 March 2007. These forward-looking statements are made on the basis of certain assumptions which each of Vodafone and the Group businesses, as the case may be, believes to be reasonable in light of Vodafone's operating experience in recent years. The principal assumptions on which these statements are based relate to exchange rates, customer numbers, usage and pricing, take-up of new services, termination and interconnect rates, customer acquisition and retention costs, network opening and operating costs and, availability of handsets and the availability of technology necessary to introduce new products, services and network or other enhancements. Forward-looking statements are sometimes, but not always, identified by their use of a date in the future or such words as "anticipates", "aims", "due", "could", "may", "should", "will", "expects", "believes", "intends", "plans", "targets", "goal" or "estimates". By their nature, forward-looking statements are inherently predictive, speculative and involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future.

There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements. These factors include, but are not limited to, the following: changes in economic or political conditions in markets served by operations of the Group that would adversely affect the level of demand for mobile services; a lower than expected impact of new or existing products, services or technologies on the Group's future revenue, cost structure and capital expenditure outlays; the ability of the Group to harmonise mobile platforms and delays, impediments or other problems associated with the roll out and scope of new or existing products, services or technologies in new markets; developments in the Group's financial condition, earnings and distributable funds and other factors that the Board takes into account in determining the level of dividends; changes in the regulatory framework in which the Group operates, including possible action by regulators in markets in which the Group operates or by the EU regulating rates the Group is permitted to charge; the impact of legal or other proceedings against the Group or other companies in the mobile telecommunications industry; loss of suppliers or disruption of supply chains; the Group's ability to satisfy working capital requirements through borrowing in capital markets, bank facilities and operations; changes in exchange rates; changes in statutory tax rates and profit mix which would impact the weighted average tax rate; changes in tax legislation in the jurisdictions in which the Group operates; final resolution of open issues which might impact the effective tax rate; and timing of tax payments relating to the resolution of open issues.

Furthermore, a review of the reasons why actual results and developments may differ materially from the expectations disclosed or implied within forward-looking statements can be found under "Risk Factors, Trends and Outlook-Risk Factors" in the Group's Annual Report for the financial year ended 31 March 2006, which is available on our website. All subsequent written or oral forward-looking statements attributable to Vodafone or any member of the Group or persons acting on their behalf are expressly qualified in their entirety by the factors referred to above. No assurances can be given that the forward-looking statements in this document will be realised. Neither Vodafone nor any of its affiliates intends to update these forward-looking statements.